Bells, Whistles, and….Savings: How Innovation Affects Your Healthcare Value

Viable Solutions Compendium Overview

Prepared for Healthcare Leadership Council

February 27, 2017

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In response to market changes, healthcare companies must adapt to continue to deliver value and stay relevant.

- Advances in technology and consumerization
- Focus on cost reduction and outcomes improvement
- Ongoing changes to healthcare policy

Focus on delivering and communicating value

For each stakeholder in the healthcare supply chain, "value" holds a different meaning.
The VIable Solutions compendium features 51 initiatives led by HLC members to foster patient-centered innovation & transform care delivery.
Case study: Anthem created the Enhanced Personal Health Care (EPHC) program to support providers in the transition to value-based care

**Program Features:**

**Provider Systems**

- Provide **24/7 access** to care
- Perform care **planning & coordination**
- Meet **performance standards**

**Anthem**

- Reimburses upfront for care coordination
- Provides transformation **tools & resources**
- Offers **access to clinical data** for coordination

**Value Delivered (Year One):**

- **$9.51 PaMPM (3.3%)** gross savings
  - 7.8% fewer acute inpatient admits per 1000
  - 5.1% PaMPM decrease in outpatient surgery costs
  - 5.7% fewer inpatient days per 1000
  - 7.4% decrease in acute admissions for high-risk patients with chronic conditions
  - 3.5% decrease in ER costs
Case study: Project Sonar facilitates care coordination and patient engagement to improve health outcomes & reduce costs in IBD patients

**Program Features:**
- Patient Engagement
- Proactive Practice Teams
- Clinical Information Systems

**Value Delivered (Crohn’s Disease):**
- **57.14%** fewer inpatient admissions
- **53.28%** fewer emergency department visits
- **24.5%** reduction in injectable biologics
- **8.97%** increased use of infusion biologics