What Healthcare System Does America Need?

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Whole-Person Care

Mind

Body

Spirit
Determinants of Health

- Neighborhood & Built Environment
- Economic Stability
- Health & Health Care
- Social & Community Context
- Education

Health Outcomes

AdventHealth Community Care Program

5% of our population utilizes 49% of our healthcare resources

- Targets high-risk & acute frequent flyers
- Comprised of multidisciplinary team
- Engages student health coaches
- Community-based care coordination model
Tampa Family Health Centers

10,000 sq. ft. AdventHealth ED repurposed as FQHC

- 25,000+ referred
- Targets uninsured, underserved, overutilizers
- Embedded navigators for seamless transition
- Provides permanent, coordinated care

110,000+ total ED cases in 2018
What Healthcare System Does America Need?

Kelsey Lang
Director, Federal Policy & Government Affairs
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Our Mission

To discover, develop and deliver innovative medicines that help patients prevail over serious diseases.

WHO ARE YOU WORKING FOR?
Delivering Innovative Medicines to Patients

Research & Development

- Oncology
- Immunoscience
- Cardiovascular
- Fibrotic Diseases

- 12 new medicines for patients since 2011
- 40 compounds in development

Data as of January, 2019
Value-Based Care: The Right Thing to Do for Patients

The private sector is rapidly advancing value-based care models; policy-makers are working to pave the way.
What are Value-Based Contracts?

- Voluntary arrangements between manufacturers and other private entities (health plans, risk-bearing providers) in which the price or price-concession for a prescription medicine is linked to value as determined by the contracting entities.

- These contracts may tie payment for a new medicine to the outcomes it delivers, or otherwise reduce the risk borne by insurers.

- Value-based contracts rely on market competition.
Value-Based Contracts Are Allowed Today

- Companies have found a way to engage in value-based contracts while complying with existing laws and regulations.

- However, if regulations were modernized, more of these contracts would happen, the scale of the contracts would likely be greater, and we would see different types of contracts.
Regulatory Reforms in Three Areas

FDA Rules for Manufacturer Communications

- Ability to share evidence that can be used to assess value, such as data on costs and comparative effectiveness, product utilization, clinical outcomes, and other quality and economic metrics.

Need for clear Anti-Kickback Statute Protection

- The Office of the Inspector General released a request for information on "ways in which it might modify or add new safe harbors to the anti-kickback statute ... in order to foster arrangements that would promote care coordination and advance the delivery of value-based care..."

Clarifying Medicaid Best Price

- Clarifications to Medicaid Best Price will help to facilitate additional value-based arrangements.
Disrupting Progress: The Consequences of Medicare-For-All

- System overhaul incompatible with system improvement
  - Government-controlled low reimbursements mean fewer resources for providers
  - Single-payer systems throughout world are not leaders in medical innovation
  - One-size-fits-all care anathema to patient-centered innovations
  - Even “lite” variations of Medicare-For-All will bring system instability
Build on the Strengths, Fix the Flaws: A Better Pathway

- Stabilize the health insurance marketplace
- Continue transition to value-based care
  - Legislative, regulatory actions essential
- Attack chronic disease escalation with accelerated treatments, cures
- Focus on high-need, high-cost patient population
- Utilize consumer choice to drive value
  - Lessons from Medicare Advantage