



Outside the Hospital Walls: Addressing the Social Determinants of Health for High-Need Patients

Speaker Biographies

Mary R. Grealy
President
Healthcare Leadership Council

Mary R. Grealy is president of the Healthcare Leadership Council, a coalition of chief executives of the nation's leading healthcare companies and organizations. HLC advocates consumer-centered healthcare reform, emphasizing the value of private sector innovation. It is the only health policy advocacy group that represents all sectors of the healthcare industry. She was appointed to the position in August 1999. Ms. Grealy has an extensive background in healthcare policy. She has led important initiatives on the uninsured, improving patient safety and quality, protecting the privacy of patient medical information, and reforming the medical liability laws. She testifies regularly before Congress and federal regulatory agencies. She is a frequent public speaker on health issues and has been ranked many times by Modern Healthcare as one of the 100 Most Powerful People in Healthcare and has been named to Modern Healthcare's list of the Top 25 Women in Healthcare for 2009.

Karin Gillespie, MBA
Director of Changing Diabetes Policy
Novo Nordisk

Karin Gillespie is part of the Public Policy team at Novo Nordisk, leading the Changing Diabetes Policy function. As such, she serves as co-chair for the Diabetes Advocacy Alliance and US project lead for Cities Changing Diabetes. In addition, she is responsible for developing and leading research that underpins Novo Nordisk's diabetes advocacy work. Previously, Karin was a Senior Consultant for Elayne Howard & Associates, a Philadelphia-based health care strategy firm, where she worked with academic medical centers, community hospitals, philanthropies, pharmaceutical companies, and other health care organizations.

Karin has also written extensively in the health care field, and her work has been published in a number of professional journals. She authored a book on shaping healthy eating habits in young children for the Johnson & Johnson Pediatric Institute that was disseminated by the American Academy of Pediatrics, and served as health editor for two other books for physicians and other health care professionals.

Karin has a BA in Psychology from Princeton University and an MBA degree in Health Care Management from The Wharton School.

William S. Queale, M.D. MHS
Senior Medical Advisor
Maxim Healthcare Services

Dr. Queale is an Assistant Professor of Medicine at the Johns Hopkins University School of Medicine and owner of Personal Healthcare Providers, LLC, a Baltimore-based primary care medical practice. He has been an advisor to Maxim Healthcare Services for over five years assisting in the development of Maxim's Community-Based Care Management model, as well as providing guidance and insights around other population health programs.

Over the past 15 years Dr. Queale has been a practicing primary care physician in Lutherville, MD. In addition, Dr. Queale worked as a Hospitalist and Emergency Department Physician for the Greater Baltimore Medical Center. He served as Medical Director for the Frederick Community College Emergency Medicine Services Program and ProCare Ambulance Corporation. He served as the Team Physician for the Johns Hopkins University Athletic Department and continues to serve as a Medical Adviser and Team Physician for the United States Soccer Federation.

Dr. Queale received his Bachelor's degree in Physical Therapy and his Master's degree in Biomechanics from the University of Delaware. He received his Doctorate of Medicine from Johns Hopkins University and subsequently completed his Internal Medicine Residency and a General Internal Medicine Fellowship also at Johns Hopkins. He received his Master of Health Science degree in Epidemiology from the Johns Hopkins School of Public Health.

Jim Dalen, MA
Health Economist
Change Healthcare

Jim Dalen is Chief Health Economist at Change Healthcare. He leads a multi-disciplinary team responsible for forecasting, demographic analysis, advanced analytics, and business intelligence reporting. Jim's managed care research focuses on dual eligibles, improving quality of care metrics, ensuring that health plans risk adjusted payments, are optimized and applying advanced analytical principals to health care analytics. Jim is a frequent lecturer on these topics at leading industry conferences across the country.

Jim is a Health Economist with more than 25 years of experience in health care data analysis, reporting and forecasting. Jim's managed care experience focused on quality of care studies and reporting, utilization analysis, along with member satisfaction and loyalty research. Jim has extensive experience as a health plan data systems auditor and was a NCQA Certified HEDIS™ Compliance Auditor.

Jim's graduate education and Master's degree from the University of Arizona focused on Econometric analysis and health care.

Guillermo Amezcua, MBA
Senior Director of Marketing & Pricing
Baxter

Guillermo Amezcua is the U.S. Peritoneal Dialysis (PD) commercial lead for Baxter Healthcare. As part of this role, Guillermo is responsible for the PD product portfolio, therapy programming, patient support and services as well as pricing and new business models. His primary goals for the business include accelerating growth of PD therapy by increasing access to Baxter's new platform – Amia with Sharesource.

Guillermo has been with Baxter for nearly eleven years where he's spent time managing different aspects of Baxter's business from a marketing, operations and finance standpoint. Prior to joining Baxter, Guillermo worked in Investment Banking.

Guillermo earned his MBA from Kellogg School of Management and a BA in economics from DePauw University. He lives in Chicago with his wife Kory and two children, Abraham and Penelope.